



# Genting Plantations Berhad 48<sup>th</sup> Annual General Meeting 9 June 2026

# Plantation Division:

## Driving Productivity

### 1 ACCELERATED REPLANTING

OLDER THAN  
25 YEARS

YOUNGER,  
PEAK-YIELDING



Refresh Palm Age towards  
Peak-Yielding Lifecycle

### 2 ADVANCED GENOMIC MATERIALS



High-Yielding &  
Disease Tolerant

### 3 Ag-IOT & BIOLOGICAL INNOVATION



Insightful Data for  
Integrated BioControl

### 4 OPERATIONAL EFFICIENCY



Automation &  
Robotics

# AgTech Division:

## Revolutionising Agriculture



### 1 RAMPING UP SEED PRODUCTION



**5M** → **10M**

seeds sold in 2025    seed sales in 2026

Targeting to Address  
20 Million Seeds Market  
by 2030

### 2 AI & GENOMICS TO UNLOCKING VALUE



Diversification into  
High Value Crops

### 3 LEAPFROGGING VIA PARTNERSHIP



Germplasm Collection &  
Commercialisation

### 4 TOTAL SMART AGRICULTURAL SOLUTIONS



Improve Productivity  
Maximise Efficiency and  
Optimise Cost



#### RIGHT SEED

High-Yielding &  
Disease Tolerant



#### RIGHT LOCATION

Site-Specific &  
Insightful Condition



#### RIGHT PRACTICES

Precision Nutrient with  
Specialty Products

# Property Division:

## Unlocking Strategic Landbank Value



1



2,300-acre development platform within the Johor growth corridor

2

REGIONAL EXPANSION PLATFORM



Bogor landbank provides a Greater Jakarta growth platform

3

HIGH-IMPACT MASTER PLANNING

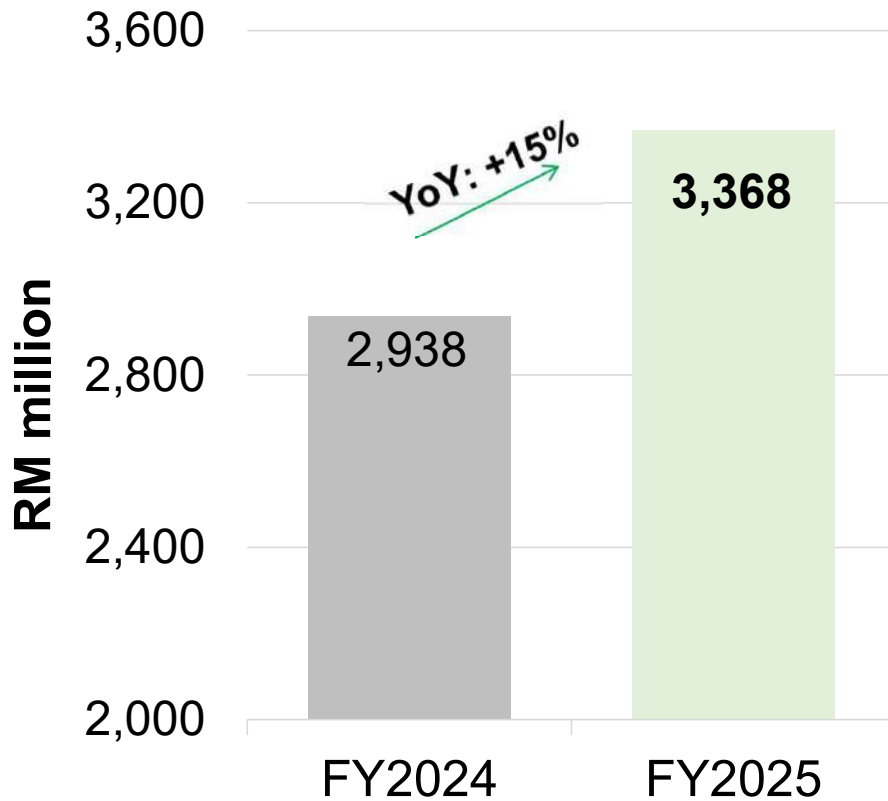


Integrated land use planning with technology-ready infrastructure

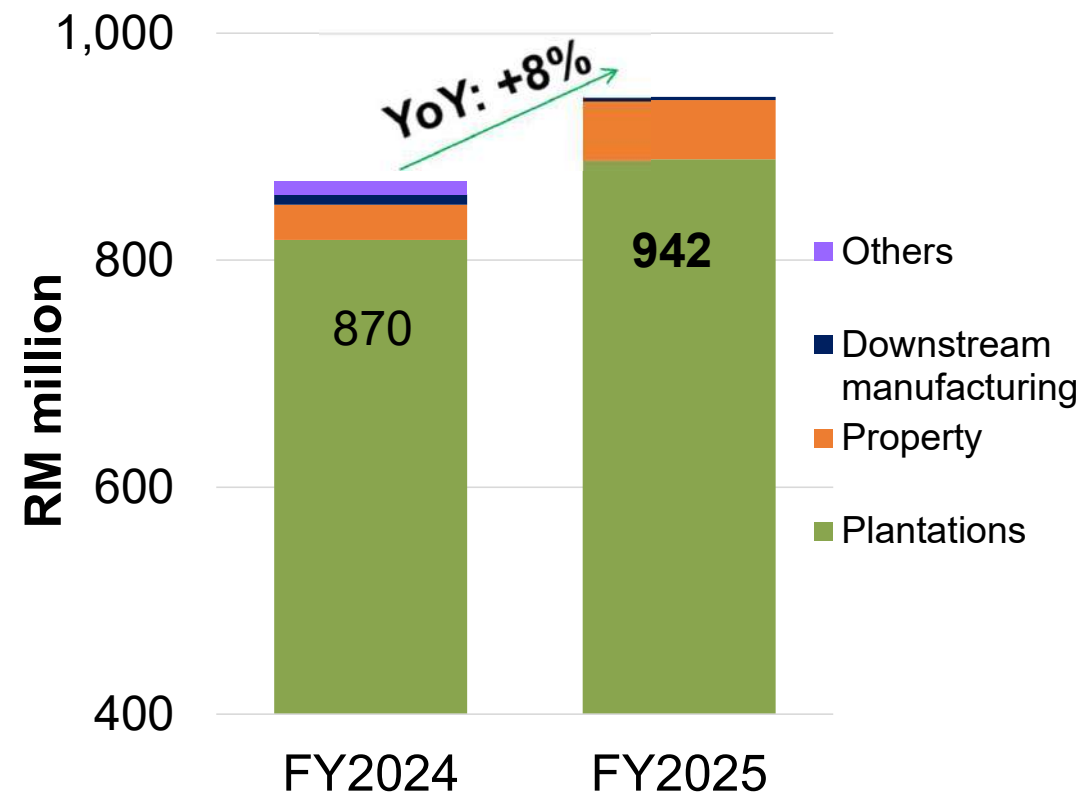
• Disciplined Landbank Value Unlocking Through Phased Execution And Strategic Alliances

# FY2025 FINANCIAL PERFORMANCE

## Group Revenue



## Group Adjusted EBITDA



Note: 'Others' refer to AgTech, forex translation of our Group's USD denominated cash reserves and borrowings.

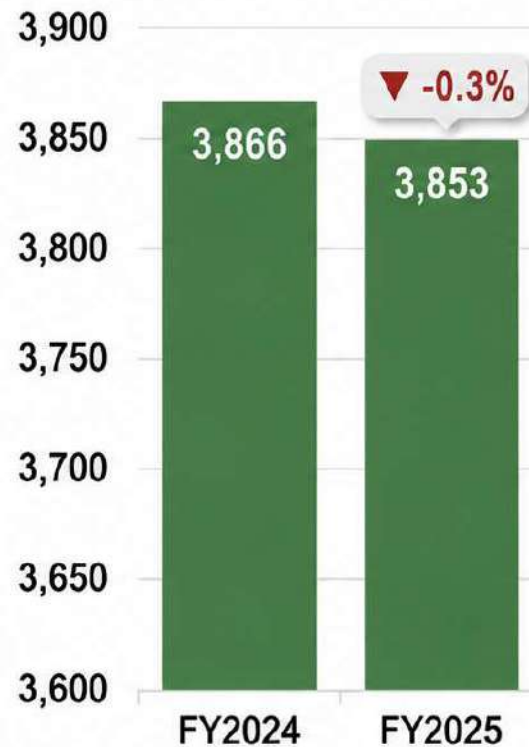
# FY2025 KEY PERFORMANCE METRICS

## Higher Palm Kernel Prices Cushion Decline in Revenue

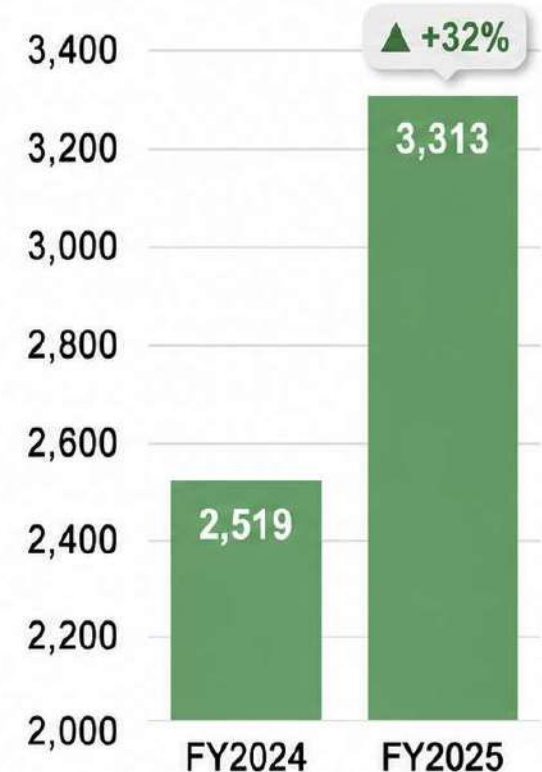
Revenue (RM' million)



Average CPO selling price (RM/mt)

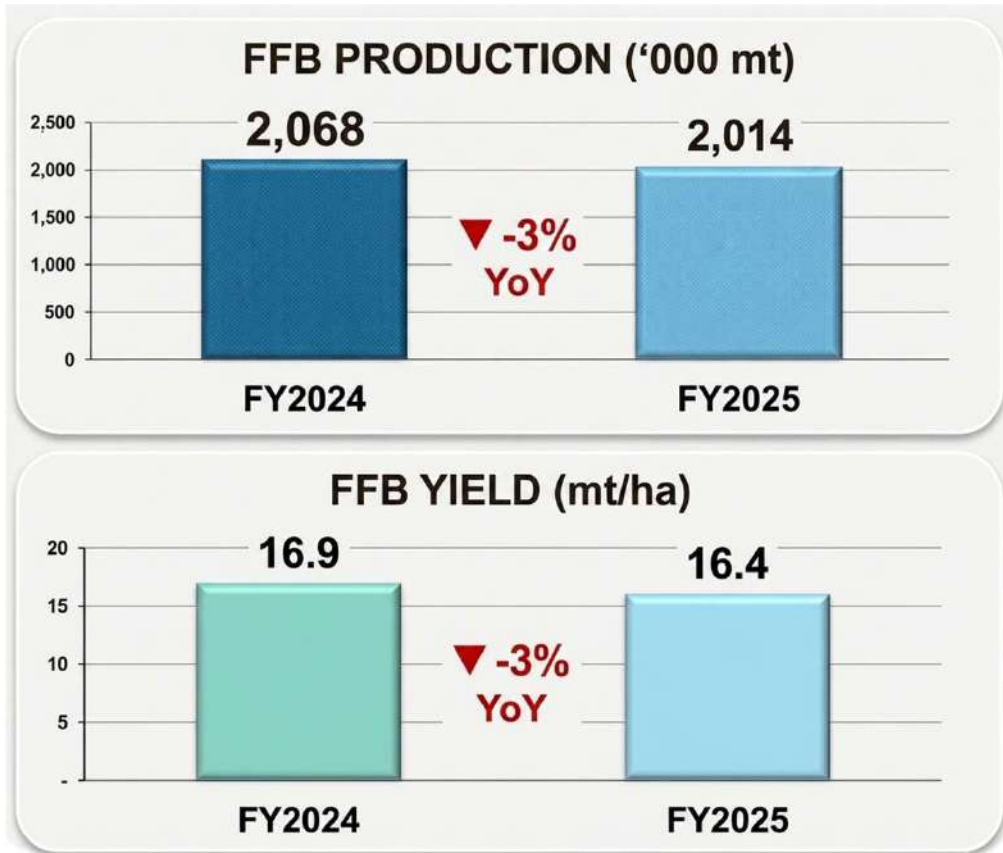


Average PK selling price (RM/mt)

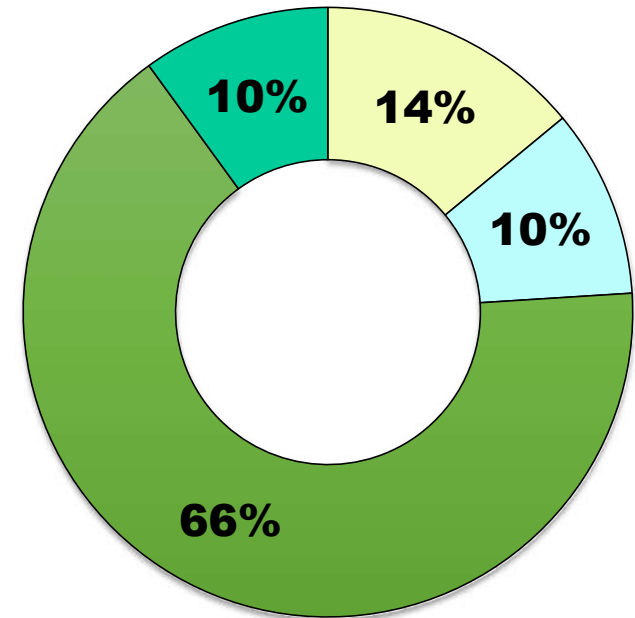


# PRODUCTION METRICS

## Navigating Short-Term Yield Adjustments with a Highly Productive Palm Lifecycle



## Group Age Profile



■ Immature ■ Young ■ Mature ■ Past prime

Group average palm tree age: 13 years

(all figures exclude plasma)

# OPERATIONAL HIGHLIGHTS

## Capacity Expansion and Sustainability Agenda



**Kaliwang Oil Mill**  
Central Kalimantan, Indonesia

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Commenced operations in April 2025



**Genting Ayer Item Oil Mill**  
Biogas-Capture Facility  
Johor, Malaysia

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Commenced operations in November 2025

# PT SUSANTRI PERMAI: FORESTRY LAND ISSUE

## Background

- Group has consistently taken steps to comply with forestry conversion / release requirements
- Areas approved locally were subsequently classified differently at federal ministry level

## Affected Area

- Total affected land area:  $\approx$  3,500 hectares (including 200 hectares infrastructure)
- All operations ceased in the affected area, impairment of RM159 million provided in FY2025

## Production Exposure

**< 3%**  
of GENT Group's  
FFB production

**Minimal  
impact**

## Administrative Fine

- IDR396 billion (approximately RM97 million) paid
- No further material financial exposure anticipated at this juncture

# INDONESIA'S NEW EXPORT RULING

## 1 POLICY OVERVIEW

- New export framework for strategic commodities, including CPO introduced on 20 May 2026
- Objective: Oversight, transparency and value capture
- 1 Jun 2026: Additional reporting and administrative requirements
- 1 Jan 2027: Scheduled for full implementation

## 2 INITIAL MARKET REACTION

- Domestic CPO prices fell from ~RM3,400 per mt to ~RM2,700 per mt immediately after introduction of the policy
- Wider discount to international CPO prices



## 3 CURRENT SITUATION

- CPO prices recovered to ~RM3,300 per mt (slightly below pre-announcement levels)
- Market largely adjusted; disruption concerns eased



## 4 IMPACT TO GENP

- No direct export exposure
- Temporary pressure on the Group's realised selling prices
- Implementation is still evolving and we will continue to assess its implications



“The new export framework caused a **temporary market adjustment** driven by implementation uncertainty. Prices have since recovered as the market adapts, and **no material impact** on the Group's operations currently”



# 4-PILLARED SUSTAINABILITY AGENDA

## Driving Value through our 4 Sustainability Pillars

### ENVIRONMENT



No clearing of HCV, HCS or new peat areas



12% of landbank set aside for conservation



Bio-gas plant to reduce GHG emissions

### COMMUNITY



Supported 119 schools, benefiting 8,060 students



Positively impacted 851 beneficiaries



Tan Sri (Dr.) Lim Goh Tong Endowment Fund - total of 19 undergraduates



Training programmes and assistance for independent smallholders

### WORKPLACE



Reduced High Consequence Work-Related Injury Rate



Diversity: 21% Women employed

### MARKETPLACE

**RSPO** 10/14 Oil Mills certified

**ISPO** 4/7 Oil Mills certified



100% Estates & Oil Mills certified\*



100% Estates & Oil Mills certified\*



FTSE4Good

Overall ESG Score: 3.4



ESG Rating: A



Ranked 26 out of 100 companies, scoring 79.8%


\* Applies to Malaysian operating units only

# SEKOLAH ANGKAT MADANI PROJECTS

## SEKOLAH KEBANGSAAN TAMAN INDAH PURA 2 (KULAI, JOHOR)

 **RM 100,000**  
CONTRIBUTION

 **UPGRADING:**  
**COMPLETED** 

 **KEY SUCCESS: 2025 Kulal District Creative Video Competition Winner** (Supported by StudioVerse facilities)



StudioVerse podcast area



Furniture in StudioVerse



Smart TV for digital teaching aids



Comprehensive painting work

## SEKOLAH KEBANGSAAN LADANG SABAPALM (SABAH ESTATE)

 **RM 78,000**  
CONTRIBUTION

 **CONSTRUCTION:**  
**~90% COMPLETED**

**TARGET COMPLETION: JUNE 2026**



Structural Framework



Masonry Work



Elevated Building

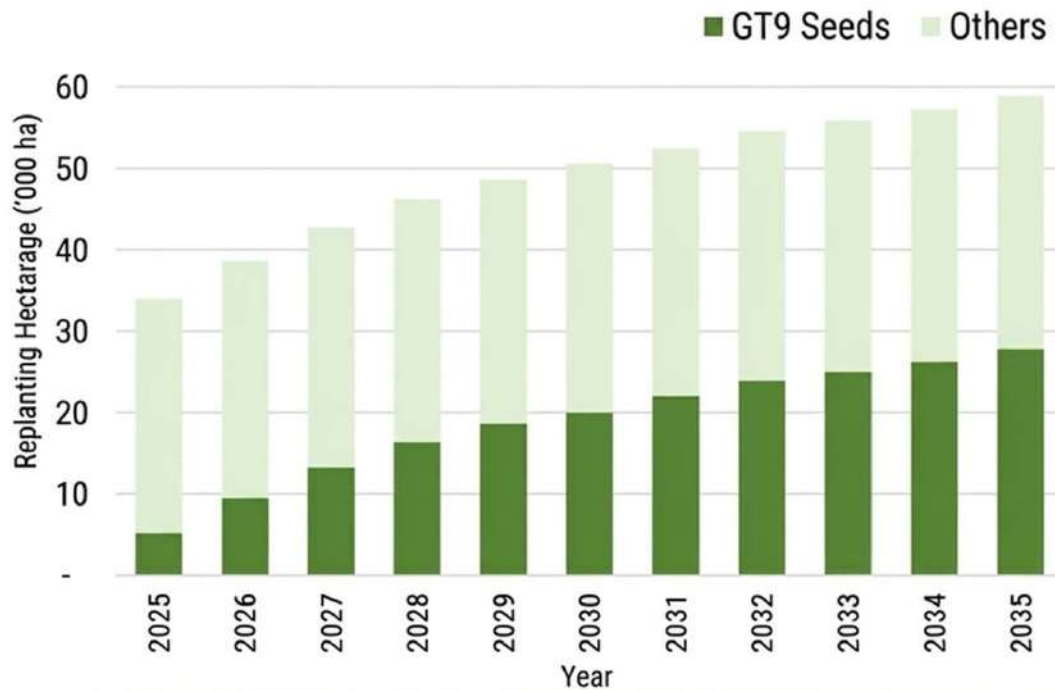


Interior Development

**WORK IN PROGRESS: Structural & Facility Improvements**

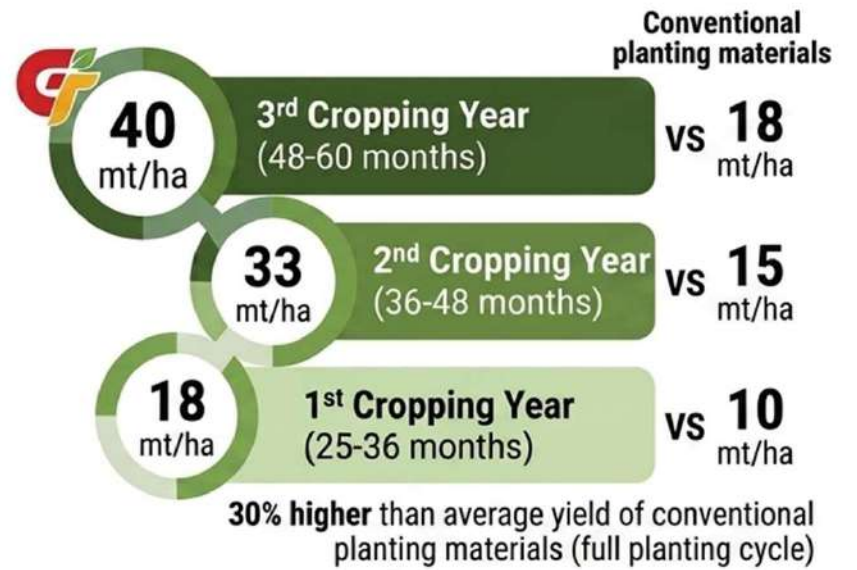
**Our commitment to support education, community development, and a conducive learning environment for students**

# KEY DRIVER 1: REPLANTING WITH GT-9



- **Started GT-9 replanting in 2024**
- **4,600 ha** planted with GT-9 (as of 2025)
- **Future Goal:** all estates will be replanted with GT-9
- **2035 target:** 50% of Malaysia estates planted with GT-9

## Encouraging Results in Our Demo Plot



## Plantation Biological & Operational Innovations

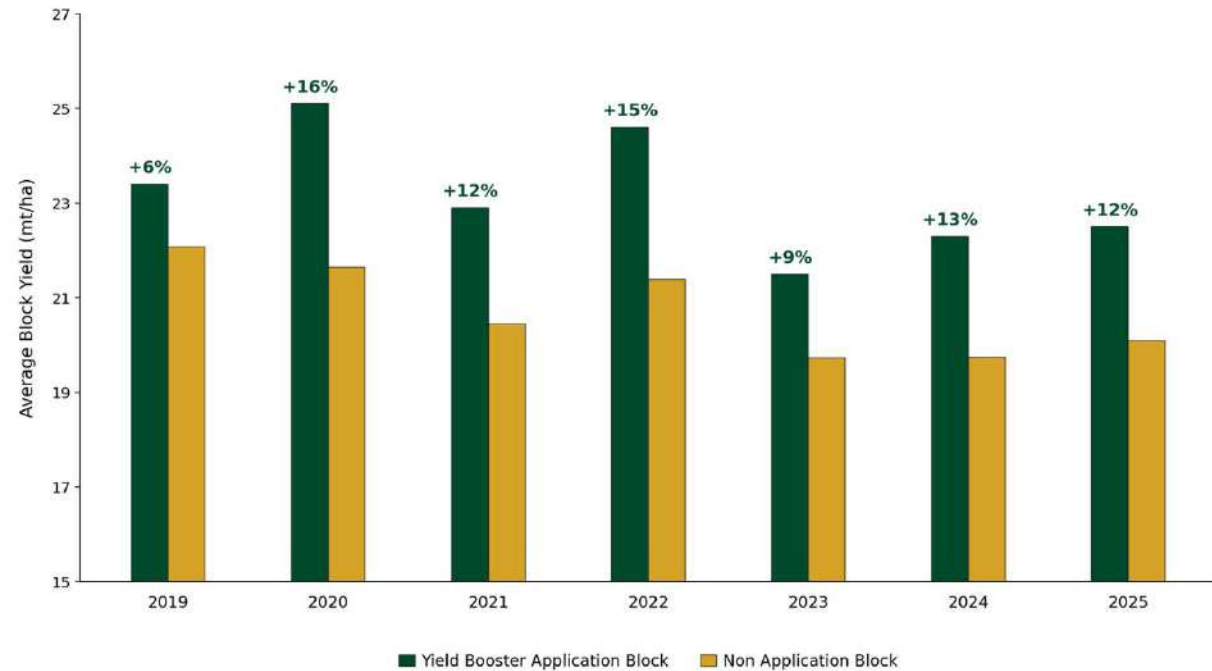
- smart soil sensors and data nutrient mapping
- extensive field automation and drone aerial imaging



**Young trees today  
higher yields tomorrow**

# KEY DRIVER 2: YIELD BOOSTER™ ENHANCES PRODUCTIVITY

- Started commercial block application since **2019** in **West Malaysia** estates
- Expanded application to **Sabah** estates in **2024**
- In 2025, application is above **11,000** ha.
- Application block consistently showed **6% to 16% average yield difference** compared to non-application block (control block)



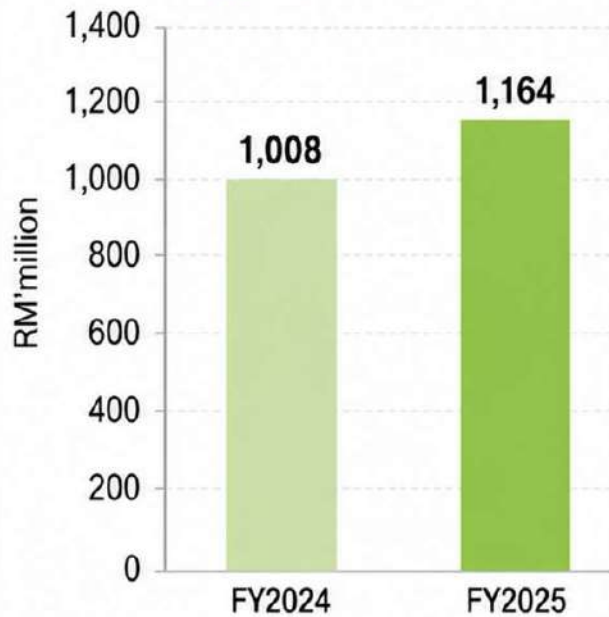
# FY2025 PERFORMANCE METRICS

Navigating Intense Regional Competition to Deliver Top-Line Growth



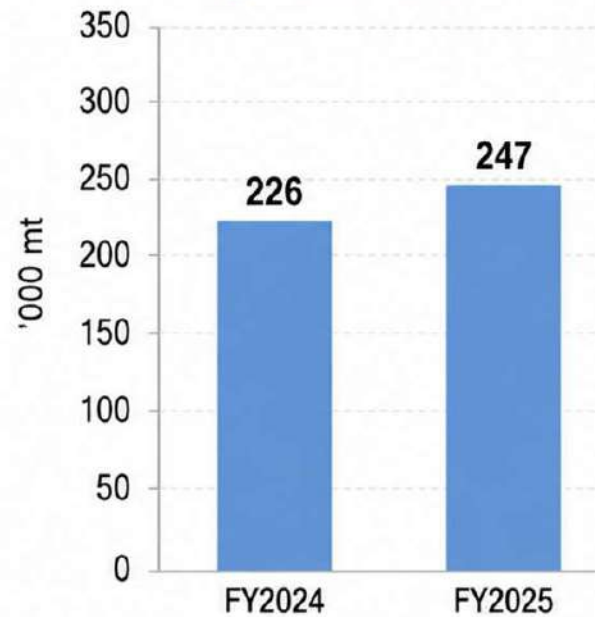
Revenue  
(RM'million)

↑ YoY: +15%



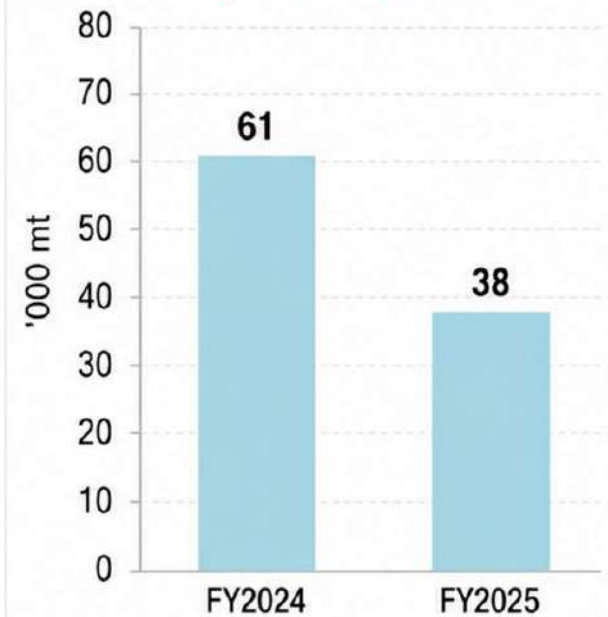
Sales Volume – Refinery  
(‘000 mt)

↑ YoY: +9%

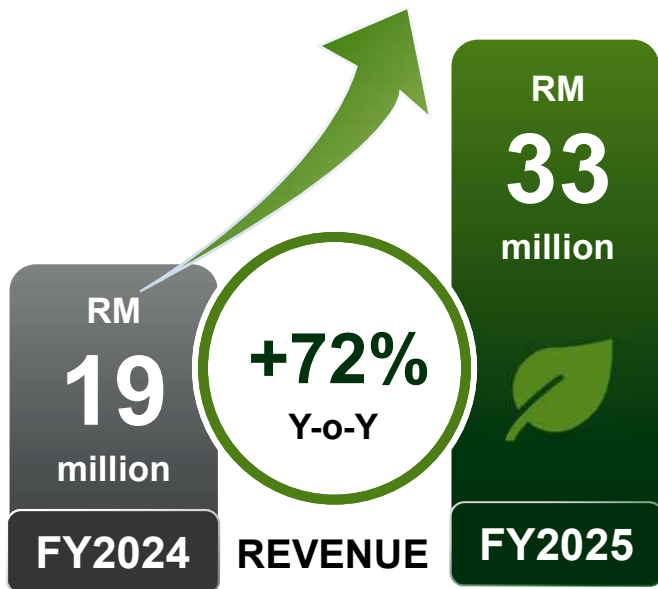


Sales Volume – Biodiesel  
(‘000 mt)

↓ YoY: -38%



# STRENGTHENING GROWTH & DRIVING INNOVATION



Strong performance driven by **high demand and wider adoption** of our AgTech solutions.

## KEY DRIVERS

-  Innovation & Commercialisation
-  Customer Confidence
-  Impactful Products & Solutions
-  Long-term Value Creation

## SUPPORTED BY ENCOURAGING OUTCOME



**5**  
million  
**SEED SALES**

Powering productivity & supporting sustainable yields




**11,000**  
hectare  
**ADOPTION**

Enhancing crop performance efficiency & profitability



# REGIONAL EXPANSION

## Oil Palm Seed Business in Indonesia



**17** million  
hectares  
Total Addressable Market



**170** million  
seeds  
Annual Seeds Demand



Expansion into Indonesia market for  
**AI-powered Genomic Seeds** Market Penetration



# STRATEGIC AGTECH ALLIANCE

## Transforming Agribusiness with CSV

- **Project SEEDS:** Shouguang Experimental & Eco-Development Showcase
- **Primary Objective:** Establish a world-class **tropical seed genebank** and advance the **national food security** agenda

### VALUE CREATION DRIVERS



**Controlled Environment Agriculture (CEA):** Deploy year-round, high quality sustainable produce via advanced greenhouse systems



**Market acceleration and off-take:** Leverage combined resources to capture immediate off-take revenue via strategic launchpad into Southeast Asian markets



**IP monetisation and proprietary tech:** Commercialise and license CEA solutions and newly developed seed variants via capitalisation of technology-driven agribusiness adoption and licensing



# TOTAL SMART SOLUTIONS

## A Holistic Approach to Unlock Yield Potential



**RIGHT SEED**  
High-yielding & Disease Tolerant



**RIGHT LOCATION**  
Site-Specific & Insightful Condition



**RIGHT PRACTICES**  
Precision Nutrient with Specialty Products

# NEW INNOVATION & PRODUCTS

## Concerted Efforts for Ganoderma Control & Treatment



**STRONGER TOGETHER AT GROUP LEVEL**

- 

Unified strategy across the Group
- 

Healthier palms, higher productivity
- 

Reduced losses, improved profitability
- 

Sustainable plantations for the future

**Two solutions. One goal. A Ganoderma-resilient future for Genting Plantations.**

# BIOLOGICAL SOLUTION



## Rejuvenating Palms & Treatment for Ganoderma



# SIGNIFICANT GROWTH IN KEY PERFORMANCE METRICS FOR FY2025

**Boosted By Strong Demand for U.Reka, Indahpura & Genting Industrial City**

**135%** Y-O-Y Sales Growth


**71%** Y-O-Y EBITDA Growth

**New launches in FY2025**

**Indahpura – U.Reka**

**Pura Kencana**

**Genting Industrial City**




**Cluster House**

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**Units**  
84

**Average Pricing**  
RM1.1 mil




**2-Storey Semi-Detached**

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**Units**  
10

**Average Pricing**  
RM1.8 mil




**2-Storey Terrace House**

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**Units**  
223

**Average Pricing**  
RM580k – RM820k




**Rumah Mampu Biaya Johor – Type C**

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**Units**  
29

**Average Pricing**  
RM150k




**Kedai Kos Sederhana**

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**Units**  
48

**Average Pricing**  
RM200k



**Terrace Factory**

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**Units**  
55

**Average Pricing**  
RM830k

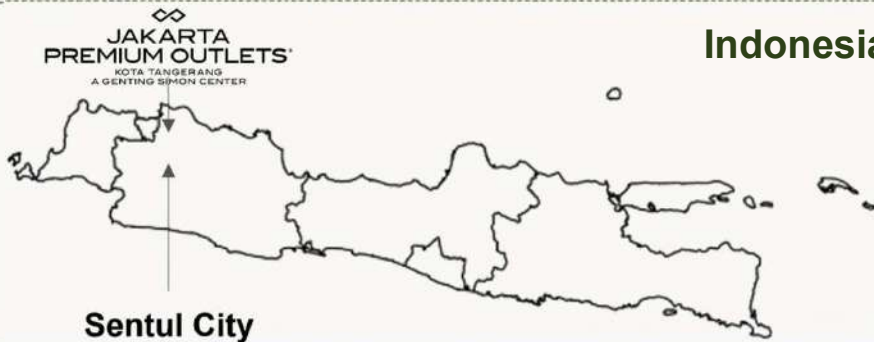
# STRATEGIC LANDBANK PORTFOLIO DRIVING LONG-TERM PROPERTY VALUE CREATION

## Strategic Regional Presence

### Malaysia



### Indonesia



## Johor Core Growth Base

- Kulai landbank continues to gain momentum, supported by demand, pricing and JS-SEZ-related catalysts
- Genting Indahpura and Genting Pura Kencana provide scale for residential, commercial and industrial development
- Batu Pahat development activities are being progressively stepped up



## Central Malaysia Opportunities

- Sepang provides planning potential for high-tech industrial development
- Segambut offers prime urban landbank with near-term value-unlocking opportunities



## Indonesia Growth Platform

- Sentul City / Bogor landbank provides a platform for premium residential and lifestyle development
- Jakarta Premium Outlets extends the Group's outlet retail presence into Greater Jakarta

# Development Overview

## At the Heart of JS-SEZ



### 1. Johor Tech Smart City

Southeast Asia's 2,300-acre tech nucleus



### 2. High-Tech Industrial Park

**670-acre** dedicated to advanced manufacturing, including AI, robotics and automation.



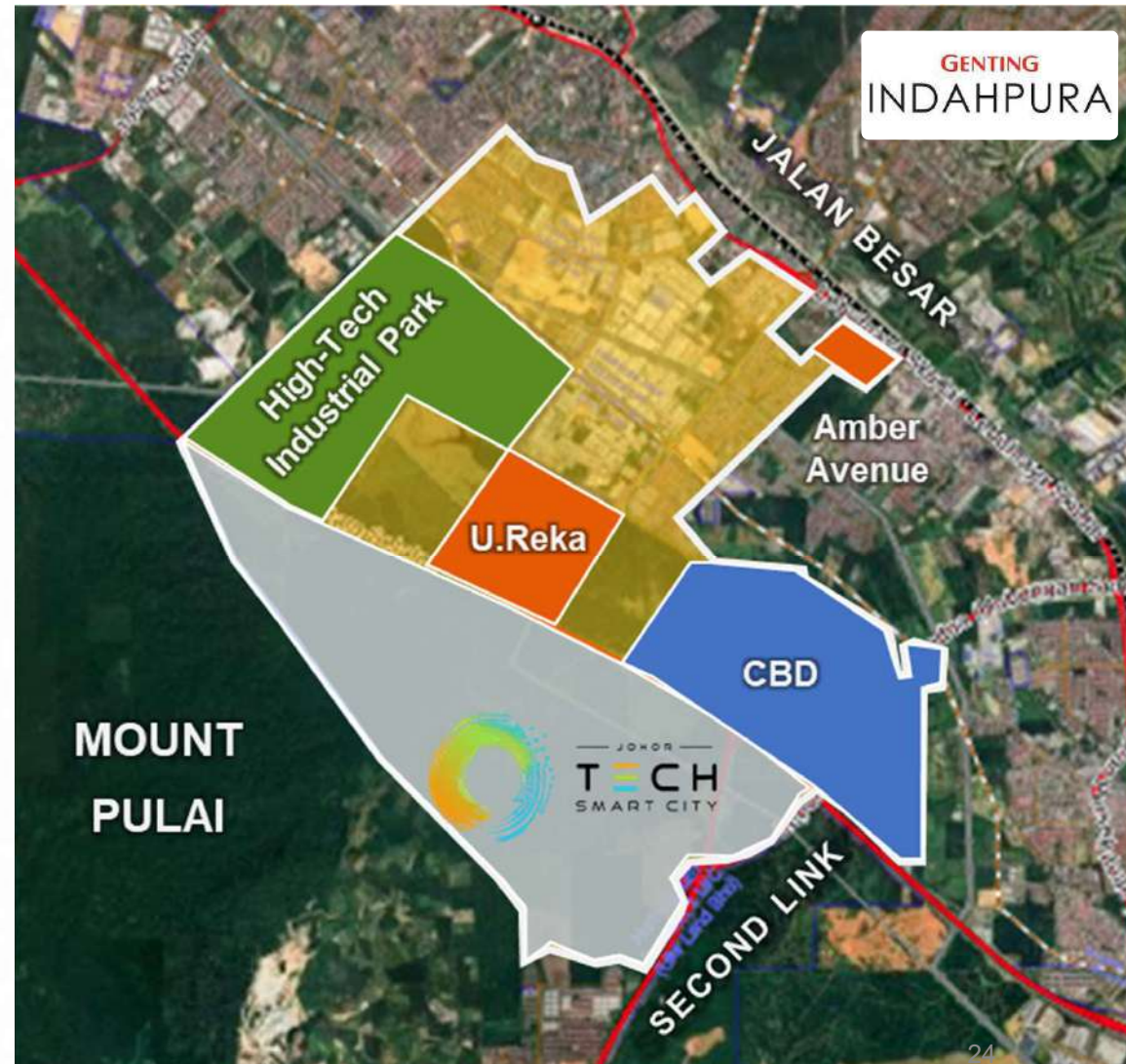
### 3. Central Business District (CBD)

**600-acre** high-density hub for corporate offices, retail space, lifestyle and leisure, anchored by JPO.

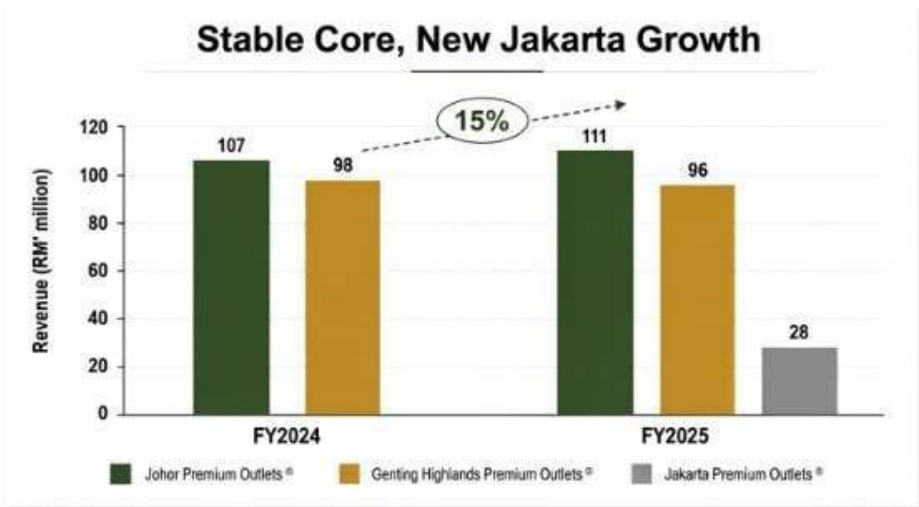


### 4. U.Reka and Amber Avenue

Mixed-density residential & commercial projects covering **300 acres**.



# EXPANDING INTO GREATER JAKARTA: JAKARTA PREMIUM OUTLETS®



Grand Opening on 18 July 2025, marked the launch of the first Premium Outlets® in Indonesia and the 94<sup>th</sup> globally

# SENTUL CITY, BOGOR @ SOUTH OF GREATER JAKARTA

## Strategic Move to Scale Our Footprint Beyond Malaysia



### Strategic location

Greater Jakarta growth corridor

### Credible partner

Collaboration with reputable local partner

### Differentiated product

Landed residences with golf and non-golf view

### Phased execution

Launches aligned with readiness

**Sentul City gives the Group a sizeable, differentiated and phased platform to participate in the Greater Jakarta property market over the longer term**

# SENTUL CITY DEVELOPMENT CONCEPT

## Scenic Golf-Setting Creates Lifestyle Appeal

### Value Proposition



#### Golf-led lifestyle

Anchored by golf course, clubhouse and resort-style facilities



#### Premium residences

Medium- to high-end landed homes within a scenic setting



#### Destination appeal

Green surroundings and lifestyle amenities support long-term value



*Hotel + Golf Club House*

**VIP Club House**

**Golf Driving Range**

# AWARD RECOGNITION STRENGTHENS CREDIBILITY & PROGRESSIVE REPUTATION



### AWARD CATEGORIES

- Merit
- Honours
- Excellence** ✓

*Highest Recognition*

**StarProperty Real Estate Developer Awards 2026**  
**The Neighbourhood Award (> 2,000 Acres)**  
Genting Indahpura



PUTRA  
BRAND AWARDS  
— THE PEOPLE'S CHOICE —  
**PLATINUM**  
2025

**You are the reason, Malaysia.**  
Thank you.



**GENTING HIGHLANDS  
PREMIUM OUTLETS\***  
A HEATERS SIMON CENTER

**JOHOR  
PREMIUM OUTLETS\***  
A HEATERS SIMON CENTER



# Thank you

***Disclaimer***

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