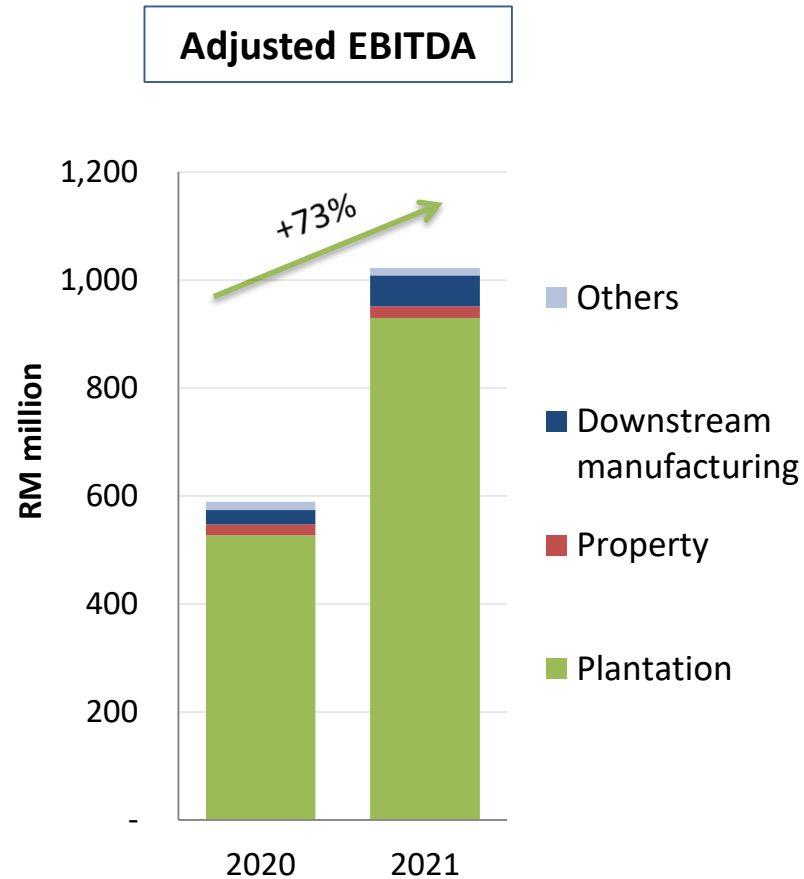
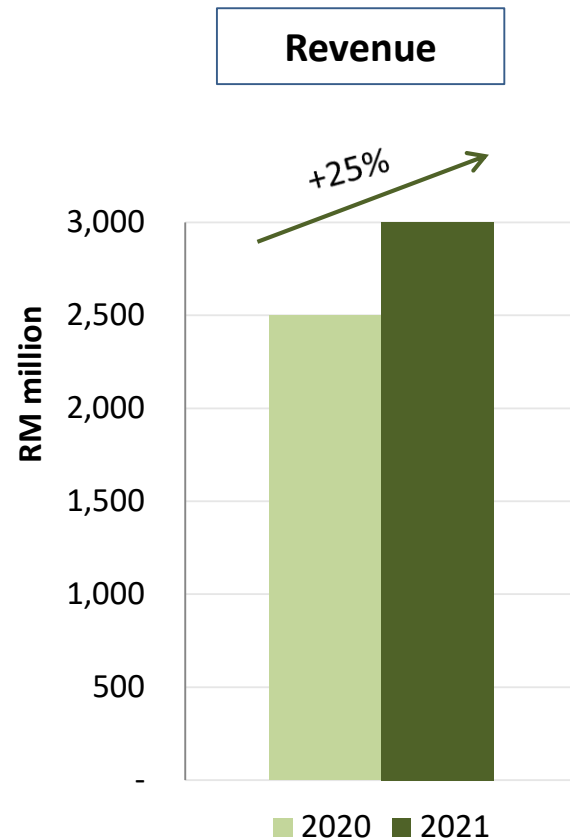


# Annual General Meeting 1 June 2022



Revenue ↑ 25%  
EBITDA ↑ 73%

## Financial Performance



- 3% lower FFB production
- 
- Strong CPO price rally
  - Better biodiesel and refinery pricing on the back of tight supply
  - Improvement in property sales

Note: Others refer to AgTech, forex translation of our Group's USD denominated cash reserves and borrowings, along with returns from investment in income funds.



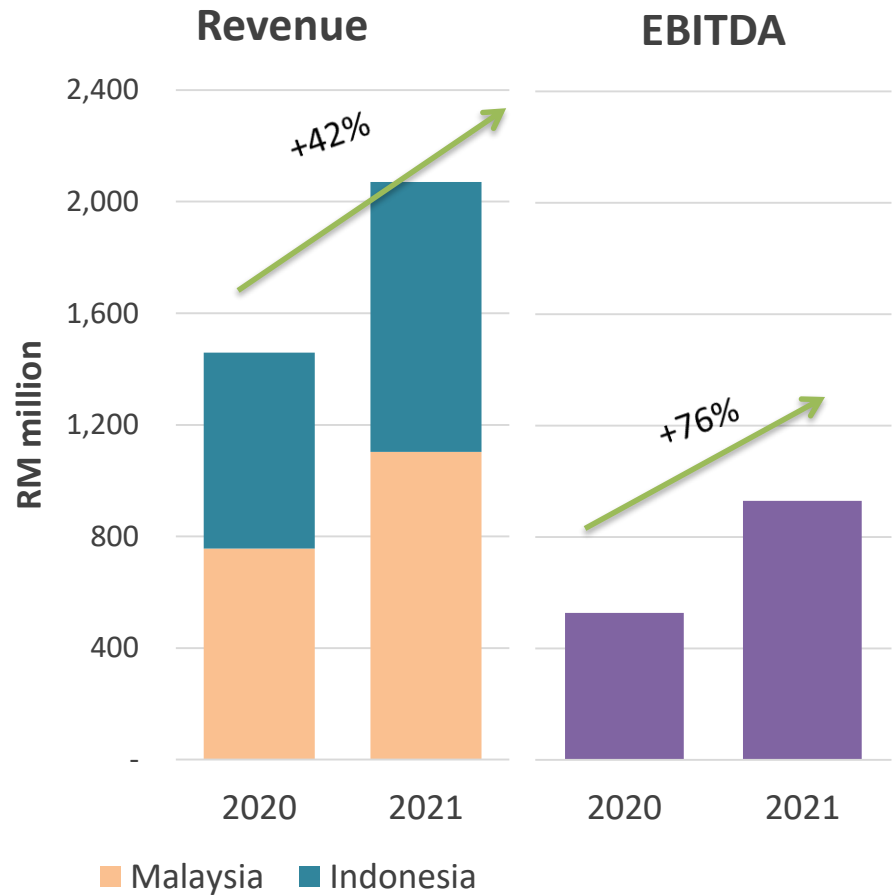


**Plantation**

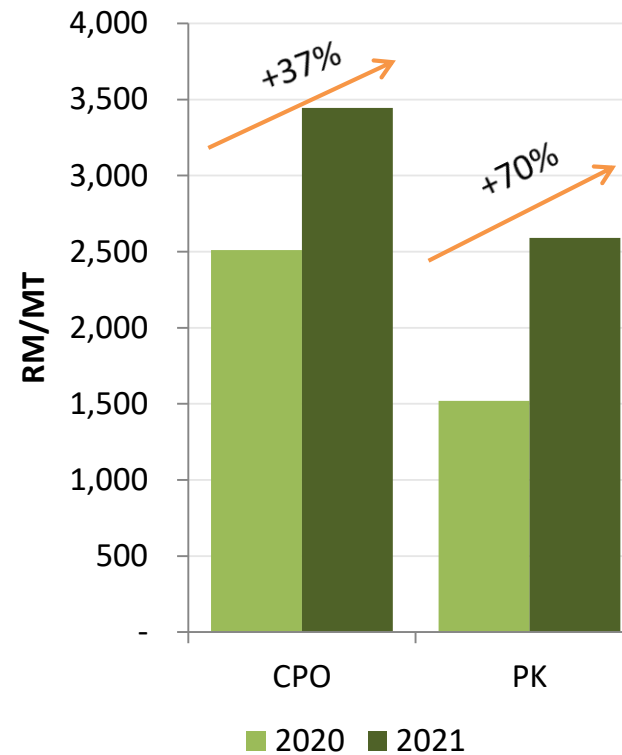


# Stronger palm products prices in 2021

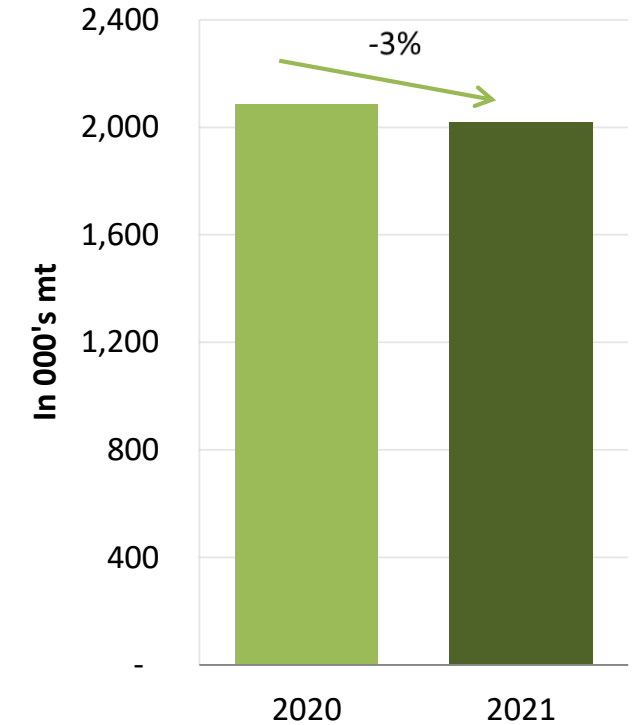
## 3% marginal decline in FFB production



**Average selling price**

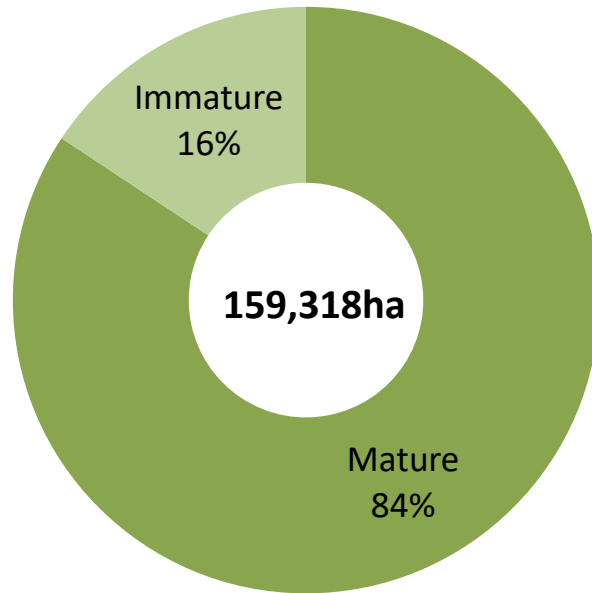


**FFB production**



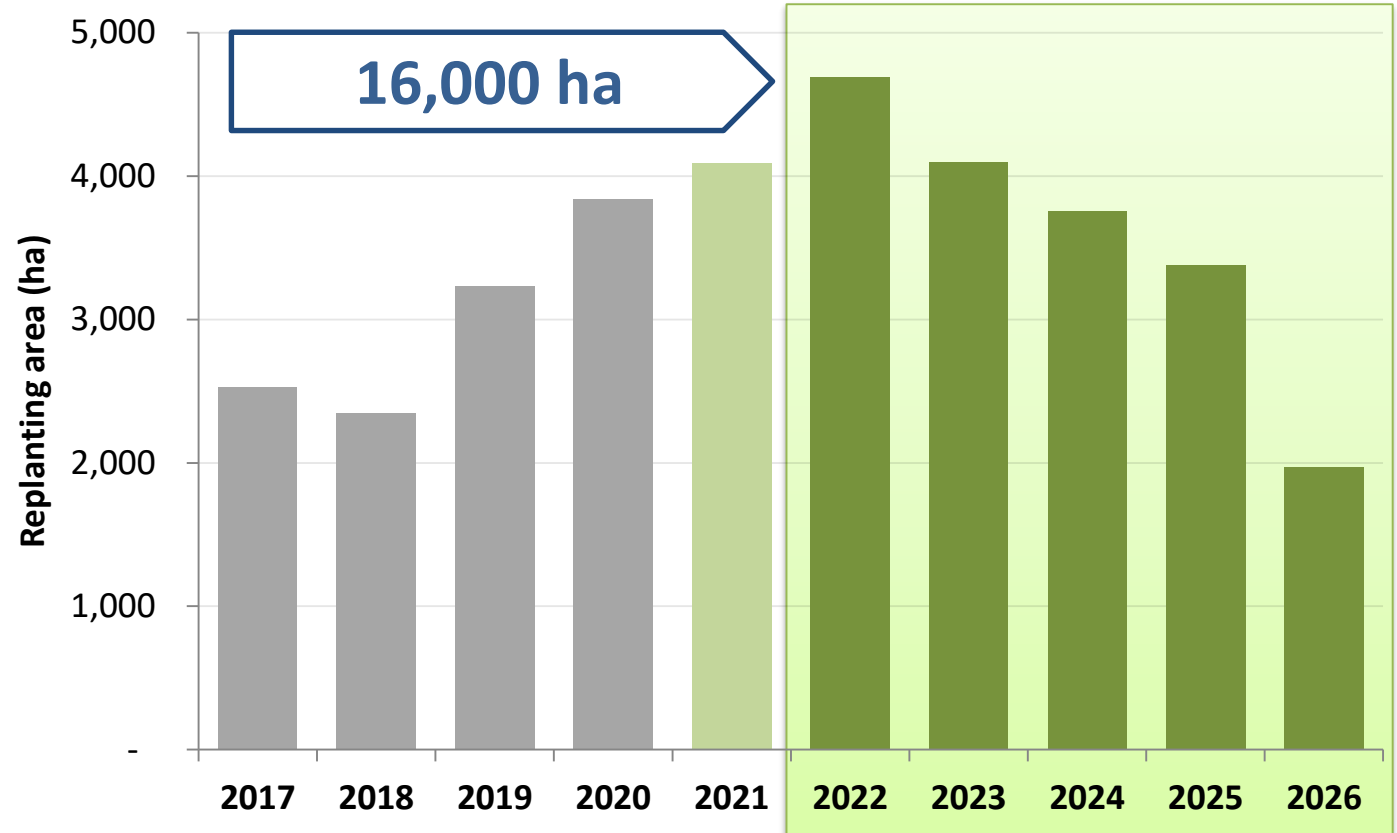
# 16,000 ha in Malaysia replanted since 2017

2021 planted area



**Average palm age:  
11.9 years**

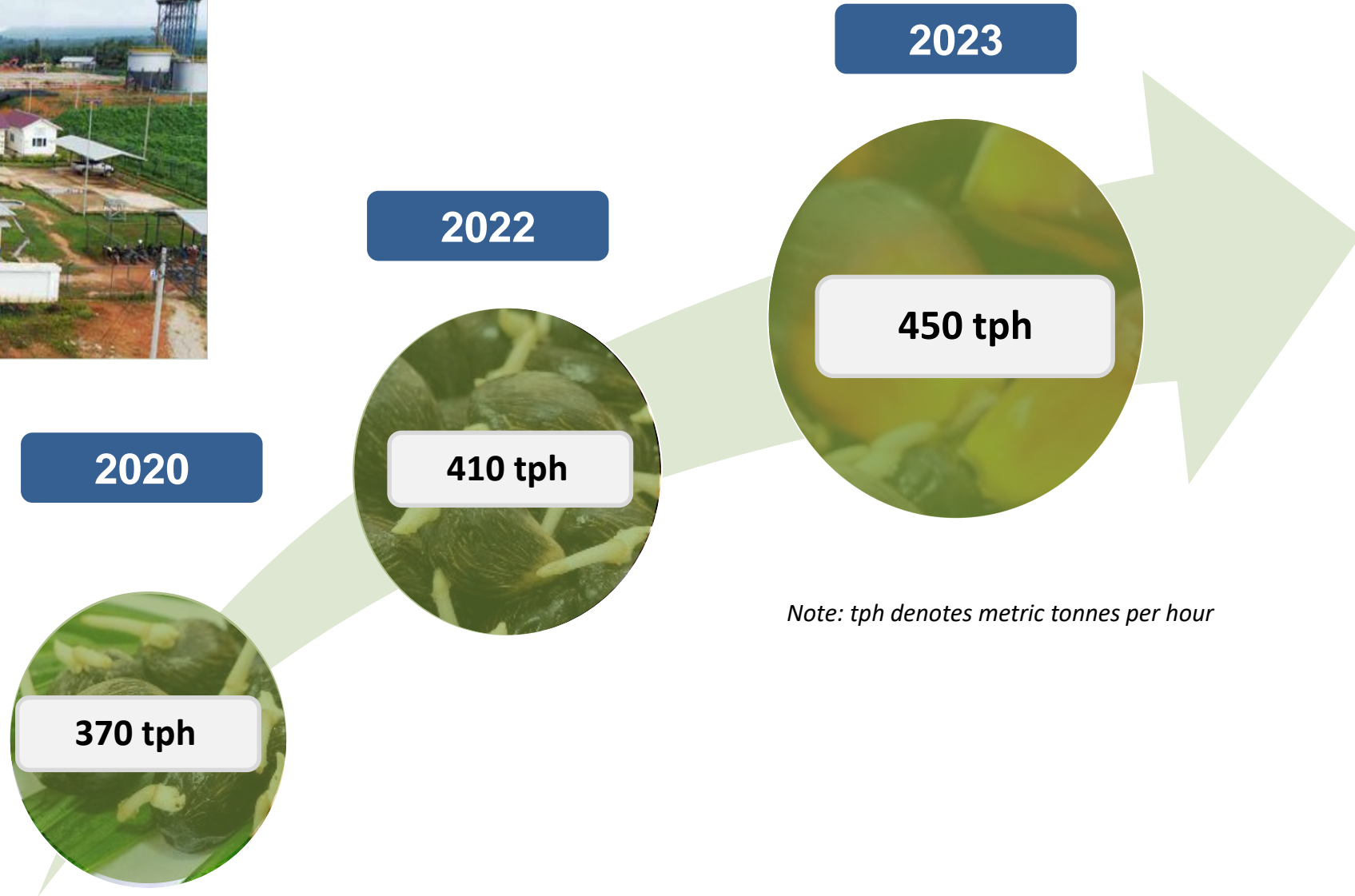
Projected replanting areas



The Group's 5th oil mill in Indonesia - Cemerlang Oil Mill, West Kalimantan



**Indonesia milling capacity expanded to cope with higher production**





# Sustainability





# Sustainability certifications



- 19/32 Estates
- 7/12 Oil Mills
- 1/1 Refinery
- 2/2 Biodiesel Plants



- 21/21 Estates
- 7/7 Oil Mills
- 1/1 Refinery
- 2/2 Biodiesel Plants



- 21/21 Estates
- 7/7 Oil Mills
- 1/1 Refinery
- 2/2 Biodiesel Plants



- 5/12 Estates
- 3/5 Oil Mills



# Sustainability – Ratings

1



FTSE4Good

## FTSE4Good Bursa Malaysia rating

Year 2021 and 2020: Achieved 4 stars, top 25% among PLCs assessed by FTSE Russell

2



## ZSL SPOTT Ranking

Year 2021: 72%, ranked 23 out of 100 companies  
Year 2020: 73%, ranked 21 out of 100 companies

3

**MSCI**  
ESG RATINGS



CCC	B	<b>BB</b>	BBB	A	AA	AAA
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## MSCI ESG Ratings assessment

Year 2021: Upgraded to higher rating of **BB**  
Year 2020: Ranked B

# Conservation and Restoration Projects

---

## Restoration Project in Tenegang Group of Estates



The Group worked together with Borneo Rhino Alliance (“BORA”) to initiate habitat restoration and enrichment with orangutan food plants



60 *Ficus racemosa* seedlings were planted on the west side of Tenegang Besar river, within Genting Layang Estate and the northern boundary of Genting Tenegang Estate



# Conservation and Restoration Projects



Picture of Kinabatangan river in 2003. GENP was the first plantation company to participate in the Kinabatangan Corridor of Life project in Sabah back in 1999.



Current picture of Kinabatangan River of Life – 23,000 trees planted which now serves as wildlife corridor along Tenegang Besar River.



# Taking ESG initiatives forward

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- Full commitment to 'No Forced Labour and No Child Labour' in our entire supply value chain by 2025
- Group-wide carbon neutrality by 2030
- Reduce water-use intensity to manage water security risks by 2050



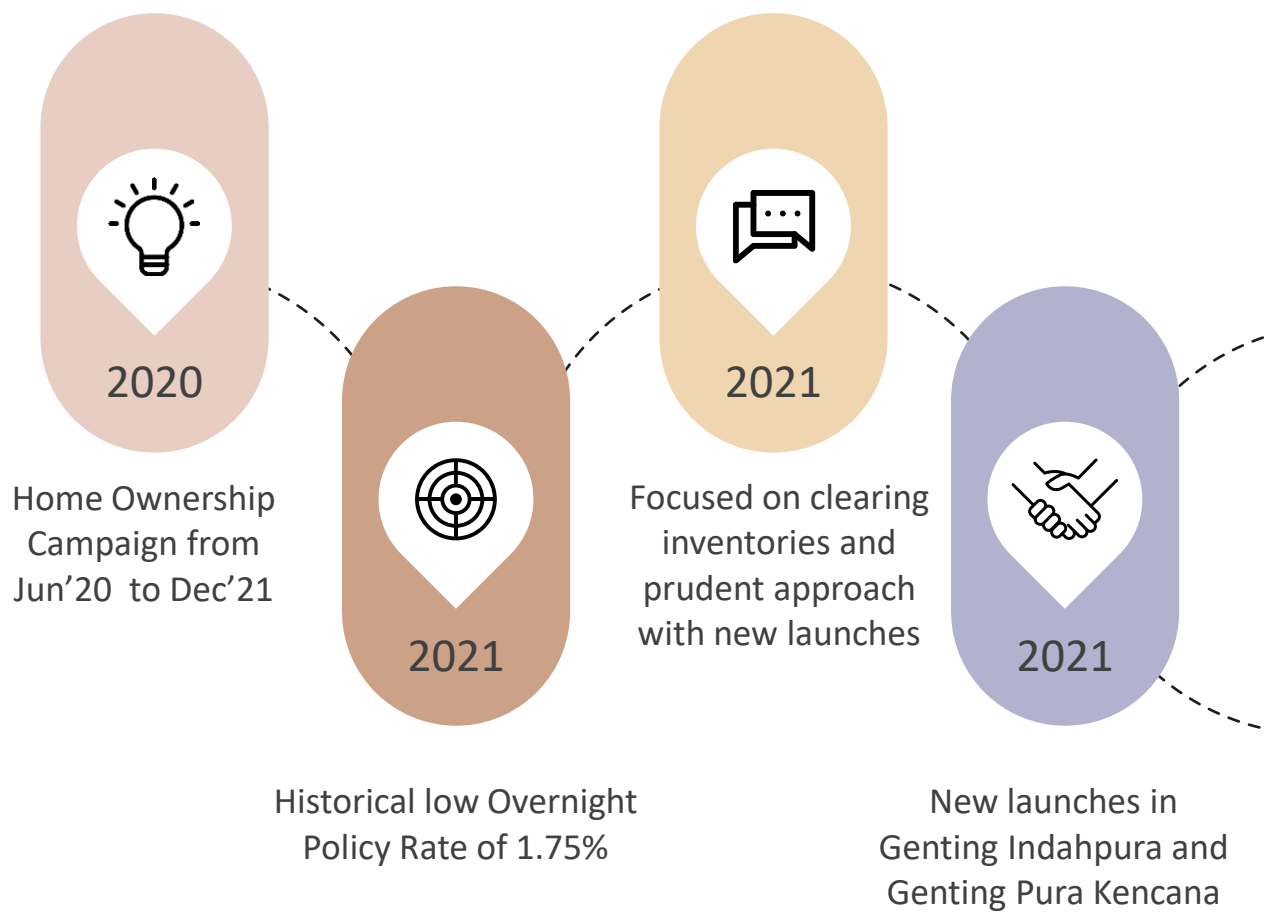


# Property BLOGGERS





# Positive property sales momentum amid low interest rate and extended HOC



### Genting Indahpura

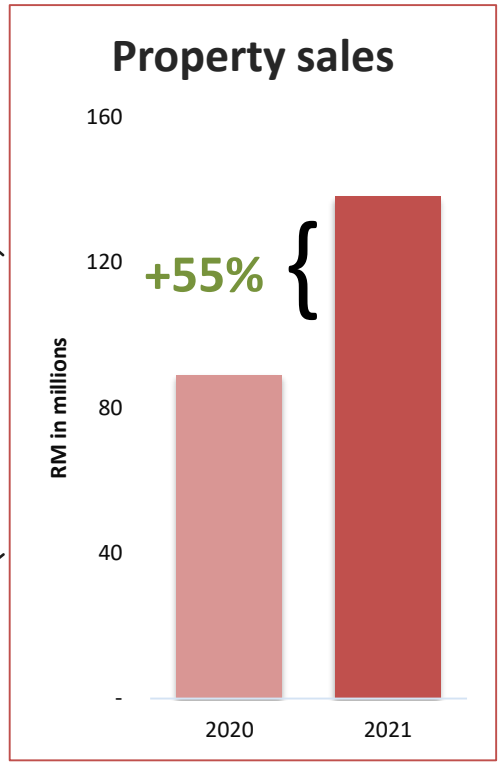


Price: RM758k – RM954k  
Sales status: 100%

### Genting Pura Kencana



Price: RM785k – RM815k  
Sales status: 100%





# New launches slated in 2022



**Mar'22**

**Service Building  
@ Car city**  
RM1.1 million



**Jun'22**

**Raintree Avenue  
Shopoffices**  
RM1.5 million



**Jul'22**

**Lakeview 2**  
Semi-detached  
RM878,000 to  
RM912,000



**Aug'22**

**Ledang Homes**  
Double storey terrace  
RM549,000



**Aug'22**

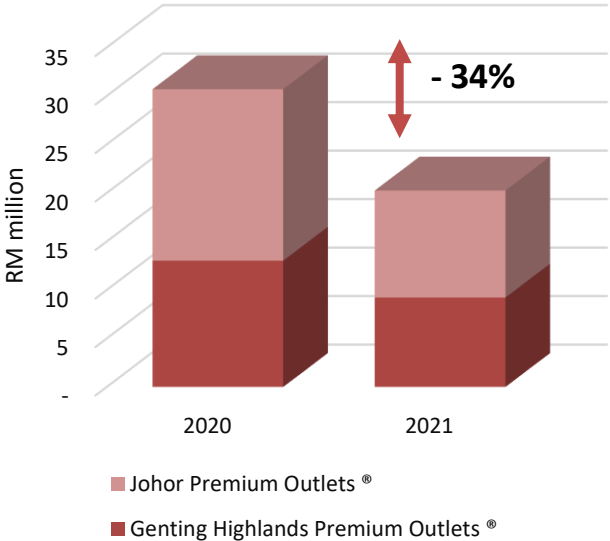
**Rimbun Residence**  
Double storey terrace  
RM670,000

Johor Premium Outlets®



Premium Outlets® continue to focus its efforts bringing in reputable brands

Share of JV Profit



Genting Highlands Premium Outlets®





  
GENTING HIGHLANDS  
PREMIUM OUTLETS®  
A GENTING SIMON CENTER

  
JOHOR  
PREMIUM OUTLETS®  
A GENTING SIMON CENTER

BALENCIAGA

**FOOTBALL  
REPUBLIC.**

  
**COACH**  
NEW YORK

  
**MOTO GUZZI**

**KARL  
LAGERFELD**

*Salvatore Ferragamo*

  
adidas®

**BURBERRY** ***SKECHERS***

*Ed Hardy*

**Coleman** 

**BALLY**

LONGCHAMP  
PARIS



**Famous  
Amos**  
Freshly Baked Cookies

**MELIUM**  
DESIGNER OUTLET

VALENTINO

**KIENZO**

**mont·bell**  
*light is fast*

  
**GENTING**  
PLANTATIONS





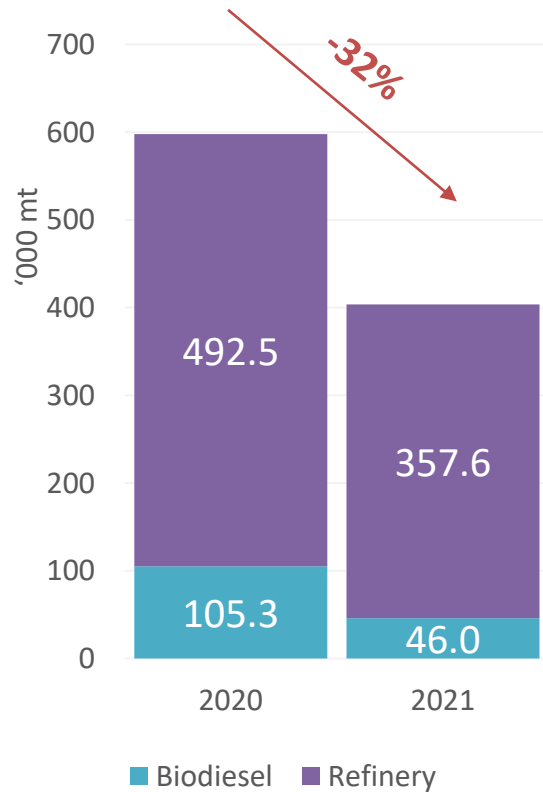
# Downstream Manufacturing



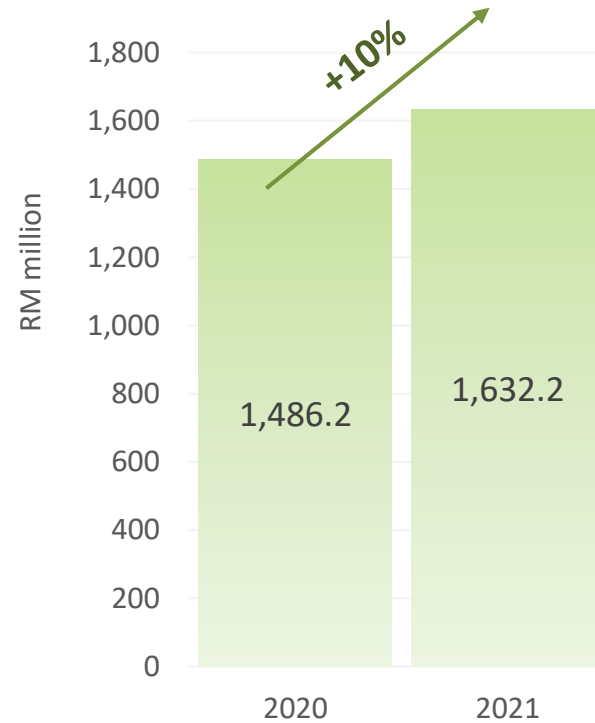
# Downstream Manufacturing

## Satisfactory performance under challenging environment

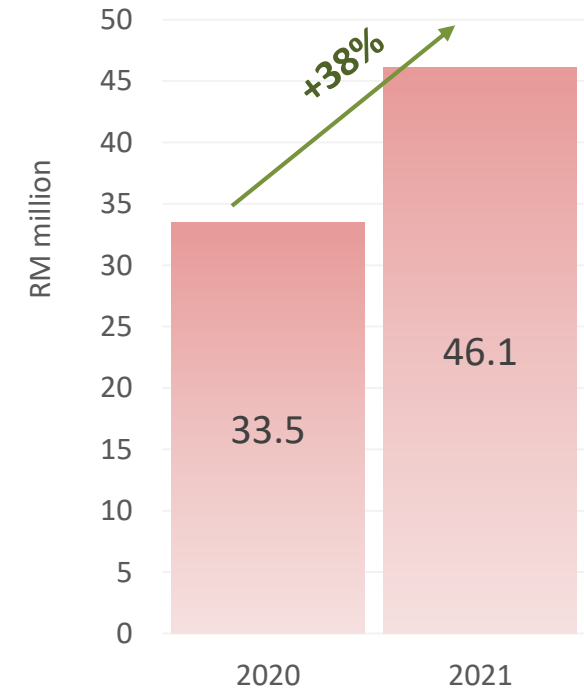
### Sales volume



### Revenue



### Adjusted EBITDA



## Biodiesel

### Contributed by:

- a) High crude glycerine price
  - low world supply
  - higher demand in personal care
- b) Export of Biodiesel in small quantity to niche market for application in chemicals

### Challenges

- a) High CPO price – not viable for discretionary blending;
- b) Malaysia's B20 biodiesel programme delayed to end-2022

# Downstream Manufacturing

## Higher processing margin

## Refinery

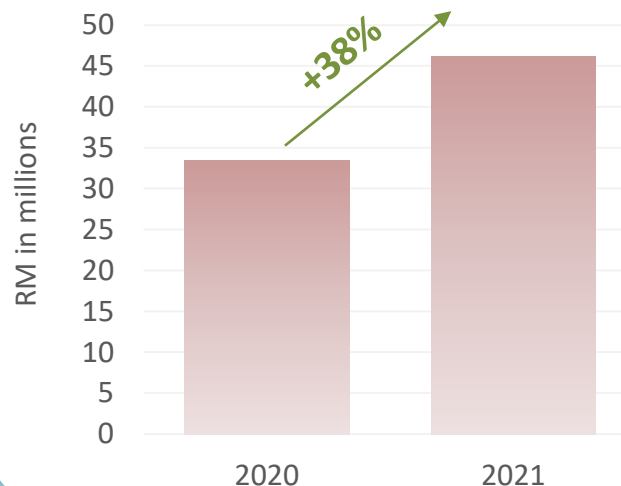
### Contributed by:

- low world oil and oilseed production;
- limited export by Indonesia as higher allocation for local usage

### Challenges

- a) Difficulties in sourcing CPO
- b) Lower demand in non-food application, particularly biodiesel.

### Adjusted EBITDA





The background image shows a person walking away from the camera on a dirt path that winds through a vast, hilly agricultural landscape. The hills are covered in green crops, and the sky is a clear blue with a few wispy clouds. The overall scene conveys a sense of rural tranquility and the scale of modern agriculture.

# Agriculture Technology ("AgTech")



# AgTech Division

Biotechnology Division Rebrand

## Total Solution for Agriculture



### *Genomics-based Planting Materials*

- High yielding
- Disease tolerant



### *Improving Yield and Performance*

- Biofertiliser
- Biocontrol
- Bioremediation



### *Premium Crop Harvest*

- Food security
- Enhanced sustainability



### *Improving Operation Efficiency*

- Big Data
- Artificial Intelligence
- Geospatial
- Internet-of-Things



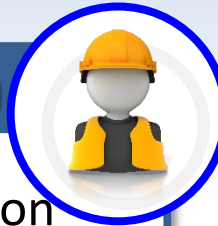
# Higher Yielding Planting Materials

## Quality Assurance



*MS157:2017 SIRIM  
Certification*  
of more parental palms

## Go-to-Market Planning



Planning & construction  
*4 million seeds/year*  
seed production facility

## Increased Adoption



Planted *700 ha* of  
genomics seeds



- High Yield
- High Precocity
- AI-optimised Performance
- Genomics-driven Seed Technology

# Biofertiliser Products

## Collection of Beneficial Microbes



## Developed Products

Growth Promotion

Disease Control



Nutrient Uptake

BioRemediation

## Commercial Applications

- **4,200 ha** adoption for GENP's estates

## Validated Field Trials

- **8 years** of consistent results
- **16%** average yield increment
- Tested on various crops

## Continuous Improvement

- **Soil Health**
- **Plant Health**
- **Biological Control**
- **BioRemediation**





# Digital Agriculture

## Insightful Input

- In-depth and real time data streaming
- Multidimensional in-field data

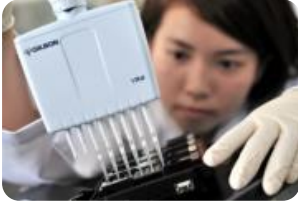
## Informed Decision

- Predictive analytics
- Preventive measure
- Deployment of right solutions

## Optimised Performance

- Optimised yield
- Managed input costs
- Efficient land use & resources

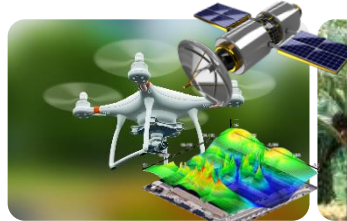
## Predictive Data Analytics and Modelling



Precision  
Breeding



Genomics  
Seeds



Palm  
Counting



Fertiliser  
Recommendation

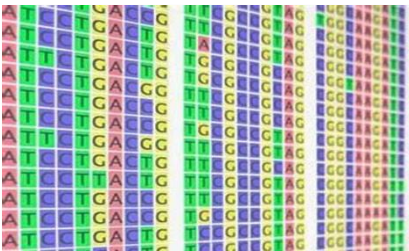


Yield Forecast and  
Prediction



Palm Health  
Classification

## Data Collection and Warehousing



Genomics



Big Data



AgIoT



Artificial Intelligence



Precision Agriculture

## PRE-SUBMITTED QUESTIONS FROM SHAREHOLDERS



## PRE-SUBMITTED QUESTIONS FROM SHAREHOLDERS

**As at the cutoff date on 30 May 2022, we did not receive any pre-submitted questions from shareholders for Genting Plantations' 44th AGM.**



# Thank you

## ***Disclaimer***

*Some of the statements made in this presentation which are not statements of historical facts are forward-looking statements and are based on the current beliefs, assumptions, expectations, estimates, objectives and projections of the directors and management of the GENP Group ("Group") about its business and the industry and markets in which it operates.*

*These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors some of which are beyond the control of the Group and are difficult to predict. Consequently, actual results could differ materially from those expressed or forecast in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, changes in the regulatory environment and other business and operational risks. The Group does not undertake to update these forward-looking statements to reflect events or circumstances that may arise after publication.*